

EXHIBIT 5

**REDACTED VERSION OF
DOCUMENT TO BE
SEALED**

1 UNITED STATES DISTRICT COURT

2 EASTERN DISTRICT OF MICHIGAN

3 ----- X

4 In re Flagstar December :

5 2021 Data Security : Case No. 4:22-cv-11385

6 Incident Litigation :

7 ----- X

8
9 ***HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY***

10 Videotaped Deposition of

11 WILLIAM HARDIN

12 Thursday, November 16, 2023

13 9:50 AM to 5:33 PM CST

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23
24 Zoom Remotely Reported by: Melody Stephenson, BBA,

25 FCRR, CRR, CRC, RPR, RSA, MO CCR 406, IA CSR 974

1 talk to Dillon, but most likely not. I think on
2 your Exhibit 3, the engagement letter's in
3 October. So from that perspective, it looks like
4 the work started in late October.

5 Q So if you wanted to go back to your firm
6 and figure out what invoices were submitted to
7 Flagstar, that would be something you would
8 consult with Dillon McBride; is that right?

9 A That's correct. Yes.

10 Q As you sit here today, you don't have any
11 reason to believe that you or your firm performed
12 work on this matter before October 28th, 2022; is
13 that right?

14 A That's correct.

15 Q Okay. I'm handing you what I've marked as
16 Exhibit 5. This appears to be an invoice from
17 December 30th, 2022. Please take a second to
18 review it.

19 A Sure. Okay.

20 Q Is this a fair-and-accurate copy of the
21 invoice you submitted on December 30th, 2022?

22 A Yes, it appears to be that way. Yes.

23 Q Turning to the last page of Exhibit 5,
24 that lists what's called a "labor detail"; is that
25 right?

1 MS. SIELING: Ob- --

2 Q (By Ms. Kane) And --

3 MS. SIELING: Object to form.

4 **A Yes.**

5 Q (By Ms. Kane) And then I guess I want to
6 ask that a different way. Was the declaration
7 that you previously submitted in another case, was
8 that also related to research on the Dark Web?

9 **A Yes. It was related to that, but it was**
10 **also related to how a ransomware attack occurred**
11 **and things of that nature.**

12 Q So the scope of that engagement was a
13 little bit broader?

14 **A Very broad; very dense.**

15 Q Besides the declaration that you've
16 submitted in the other case, have you previously
17 submitted any type of expert reports in any other
18 cases?

19 **A Oh, I don't think so.**

20 Q If you had, would that be something you'd
21 be able to find through searching your files?

22 **A Yes, it would. I -- I don't -- I don't**
23 **recall anything going into an ex- -- expert**
24 **report.**

25 Q Does your declaration, Exhibit 2, contain

1 all of the opinions that you are offering at this
2 stage?

3 **A Yes.**

4 Q To your knowledge, have you developed any
5 opinions in this case that you did not include in
6 your declaration?

7 **A No.**

8 Q So that's a, no, you have not developed
9 any opinions that are not included; right?

10 **A The only opinions I'm including are stated**
11 **in that report.**

12 Q I understand that you reviewed this report
13 in preparation for your deposition today. Have
14 any of your opinions changed since issuing your
15 declaration?

16 **A No.**

17 Q Is there anything in your declaration that
18 you believe is inaccurate?

19 **A No.**

20 Q Is there any analysis missing from your
21 declaration?

22 **A Not to my knowledge; no.**

23 Q Are there any facts or evidence missing
24 from your declaration?

25 MS. SIELING: Object to form.

1 **A No.**

2 Q (By Ms. Kane) Is your declaration
3 incomplete in any respect?

4 **A In my opinion, no.**

5 Q If you are called to testify at a hearing
6 or trial in this matter, all of the opinions that
7 you would offer in this case are contained in your
8 declaration; correct?

9 **A Yes.**

10 **THE WITNESS: Could I get some more water?**

11 MS. KANE: Let's go ahead and take a
12 break.

13 VIDEOGRAPHER: Going off the record.
14 10:43 AM.

15 (Off the record.)

16 VIDEOGRAPHER: Going on the record. The
17 time is 10:58 AM.

18 Q (By Ms. Kane) Mr. Hardin, what was the
19 scope of your assignment in this case?

20 **A The scope of our assignment in this case**
21 **was to research individuals on the Dark Web to see**
22 **if their information had been exposed.**

23 Q Were you asked to do anything else?

24 **A We were also asked to see if Flagstar was**
25 **out there as well.**

1 Q And when you say out there, what do you
2 mean?

3 A I'm sorry. Out on the Dark Web.

4 Q So you were also asked to research
5 Flagstar to see if Flagstar's data was on the Dark
6 Web?

7 A Yes.

8 Q Could you explain what the Dark Web is?

9 A Sure. So the Dark Web, to access it, you
10 have to go out and acquire a special browser.
11 That browser is a Tor browser. Tor stands for The
12 Onion Router. It's a non-for-profit organization
13 that's out there. Once you download the browser,
14 then from that perspective, you have to understand
15 where to go and what to do. The Dark Web does not
16 have, like, a search engine per se. There's lots
17 of different sites. As long as you have what's
18 called "the onion link," that takes you out to a
19 site that you can go out to.

20 In our research, what we end up doing is
21 we go out and look at crime syndicates that we
22 know that are out there and others that allegedly
23 post data of victims. We also go out to different
24 marketplaces that are out there and see if
25 information is out for sale associated with

1 two major components to it. One was researching
2 certain individuals to see if their information
3 was on the Dark Web; right?

4 **A Mm-hmm.**

5 Q Is that right?

6 **A Yes.**

7 Q And -- and the second component was to see
8 if Flagstar's data was on the Dark Web; is that
9 right?

10 **A That is correct.**

11 Q Were there any -- anything else that
12 you -- let me rephrase. Was there anything else
13 that you were asked to do in the scope of this
14 assignment?

15 **A No.**

16 Q You mentioned that there are different
17 marketplaces on the Dark Web?

18 **A Mm-hmm.**

19 Q Could you sort of give me a bird's eye
20 view of how big the Dark Web is, what the scope of
21 it is? Are there, you know, ten -- ten
22 marketplaces? Are there an unlimited number?
23 Contacts you can provide would be helpful.

24 MS. SIELING: Object to form.

25 **A Un- -- unlimited. Un- -- unknown.**

1 Q (By Ms. Kane) So there are an unknown
2 unlimited number of marketplaces on the Dark Web?

3 A Yes. Marketplaces can come and go. It
4 depends on the server that's up there. For
5 example, Monopoly Market, a marketplace that's out
6 there that the FBI and Integral just recently took
7 down. That marketplace was out there for about a
8 year before law enforcement was able to take it
9 down.

10 Q And when we're talking about marketplaces,
11 do you mean, like, a specific website?

12 A A specific onion link, yes.

13 Q And I -- I noticed in your report you
14 reference what's called the "Surface Web"; right?

15 A Mm-hmm.

16 Q You also reference the Deep Web and the
17 Deep Dark Web. Could you explain the difference
18 between those three -- what those three things
19 are?

20 A Sure. I think I outlined that in the
21 report here.

22 Q And I guess let me rephrase the question,
23 Mr. Hardin. Are -- the Surface Web, Deep Web, and
24 Deep Dark Web, are those all a component of the --
25 the Dark Web that we're talking about?

1 of them might be down. Again, it's just going to
2 depend if law enforcement has taken them down or
3 if the site administrator has decided to move the
4 respective link, and then that marketplace shows
5 up in another area.

6 Q When you're referring to Exhibits B and C,
7 you're referring to Exhibits B and C of your
8 declaration that you've submitted in this case; is
9 that right?

10 A Yes.

11 Q So I want to take a look at both of those.
12 The first you mentioned, Exhibit C --

13 A Yes.

14 Q -- I'm going to turn to that. And that's
15 Exhibit 2 in this case, but then it's Exhibit C to
16 that exhibit. So you mentioned that this is a
17 list of different crime groups; is that right?

18 A That -- that's correct; yes.

19 Q And I see you -- you label them as "ecrime
20 forums" in the exhibit; is that right?

21 A Yes.

22 Q So from -- it looks like there are about
23 [REDACTED] of these crime groups; right?

24 A At -- at this time, yes.

25 Q And are those -- there's -- there appears

1 themselves. So, for example, Number 3, [REDACTED]
2 [REDACTED] was the number one crime -- excuse me -- the
3 number one ecrime group for 2022.

4 Q Mm-hmm.

5 A They will be the same for 2023. The
6 victims that have chosen not to pay are listed up
7 on their site. So it will have the victim name
8 and potential information associated that they
9 have taken from them.

10 Q Gotcha.

11 A And that's the way it works for each one
12 of these. And that's how they brand themselves.

13 Q So each of these forums that you've listed
14 in Exhibit C, these are cites that the criminals
15 have created to post data or information for folks
16 who have not paid ransom; is that right?

17 A That is correct. Yes.

18 Q And then you mentioned that this list
19 reflects the ecrime forums that existed I think at
20 the time you submitted your declaration; is that
21 right?

22 A That is correct.

23 Q Do you recall when you prepared this list?

24 A Most likely in July.

25 Q Okay. And --

1 **A** I think that's when -- if I go back to the
2 invoice that we have here on -- sorry --
3 **Exhibit 7? Did you call it seven?**

4 **Q** Yes.

5 **A** Okay. All right. So on Exhibit 7, that
6 looks like when we were drafting all of this. So
7 **yes.**

8 **Q** So these [REDACTED] shame sites listed on
9 Exhibit C, those -- those may be different today;
10 right?

11 **A** That is correct; yes.

12 **Q** And they could've been different at the
13 time that the data incident occurred; is that
14 right?

15 MS. SIELING: Object to form.

16 **A** Yes. Like, today, there's a -- a new
17 ecrime group that's shown up that's called
18 [REDACTED]
19 will not be on this list because that crime group
20 just formed about ten days ago.

21 **Q** (By Ms. Kane) Since you've submitted your
22 declaration, you have not gone back and updated
23 this list; is that right?

24 **A** That is correct.

25 **Q** Since you submitted your declaration, you

1 have not gone back and looked at these various
2 shame sites to identify whether Flagstar's data
3 was located on them; right?

4 **A No, I have not.**

5 Q And since you've submitted your
6 declaration, you haven't gone back through the
7 shame sites, the [REDACTED] shame sites, to identify
8 whether or not any certain individual's
9 information was posted on them; is that right?

10 **A That is not correct. I go out to these**
11 **shame sites, depending on who my client is, to**
12 **look for individual information associated with**
13 **them.**

14 Q Okay. Well --

15 **A If you're asking me specifically have I**
16 **gone back and looked at these shame sites with**
17 **this declaration, the answer is no, I have not.**

18 Q Let me ask you this. Since you submitted
19 your declaration in July of --

20 **A Mm-hmm.**

21 Q -- 2023 --

22 **A Yes.**

23 Q -- have you gone back onto each of these
24 shame sites to determine whether or not John Scott
25 Smith's information was found on them?

1 **A Oh, no, I have not.**

2 Q And since you submitted your declaration
3 in July of 2023, have you gone back onto any of
4 these shame sites to determine whether or not
5 Flagstar's data is on them?

6 **A No, I have not.**

7 Q Since you submitted your declaration in
8 July of 2023, have you gone back to search to see
9 whether or not each of these shame sites still
10 exists?

11 **A Yes.**

12 Q And what did you find?

13 **A Some of them are no longer there. Other**
14 **ones have proliferated. So we have new ones that**
15 **have come, and we've had others that the onion**
16 **link no longer works.**

17 Q Do you have an updated list of the shame
18 sites that are currently active?

19 **A Do I have an updated list of shame sites**
20 **that are currently active?**

21 Q Yes.

22 **A Yes, I do.**

23 Q Zooming out a little bit, is this list of
24 shame sites that's in Exhibit C to your
25 declaration, is this a list that reflects all of

1 the shame sites that you and CRA had access to as
2 of the time you submitted your declaration?

3 **A Yes. On the ecrime forums, yes.**

4 Q How did you and CRA identify this list of
5 shame sites for use in your declaration?

6 **A Multiple different ways.**

7 Q Could you explain?

8 [REDACTED]

[REDACTED]

[REDACTED]

11 Q Mm-hmm.

12 [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

16 Q Mm-hmm.

17 [REDACTED]

[REDACTED]

[REDACTED]

20 Q Okay.

21 [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

4 Q Do you know as of the time that you
5 submitted your declaration in July of 2023 how
6 many shame sites existed on the Dark Web?

7 A At the time from our research and
8 understanding, there were roughly about ■■■, and
9 that's the number that we have here.

10 Q Are you offering the opinion today that
11 these ■■■ shame sites are the only shame sites that
12 exist on the Dark Web?

13 MS. SIELING: Object to form.

14 A Can you rephrase that question?

15 Q (By Ms. Kane) Sure. Is it your
16 understanding that the ■■■ shame sites you have
17 list -- you have listed in Exhibit 3 -- or excuse
18 me. Let me rephrase.

19 Is it your understanding that the ■■■ shame
20 sites listed in Exhibit C to your declaration are
21 the only shame sites that existed on the Dark Web
22 as of July of 2023?

23 A Those are the ones that CRA monitors. I
24 don't know if there's any other ones out there.

25 Q So you don't know whether or not there are

1 additional shame sites that exist on the Dark Web
2 as of July 2023 other than the [REDACTED] that you've
3 listed here; right?

4 MS. SIELING: Object to form.

5 **A You're asking me that as of today or as of**
6 **that particular moment?**

7 Q (By Ms. Kane) Let me rephrase. As of
8 July of 2023 when you submitted your declaration,
9 you only submitted in Exhibit C the shame sites
10 that CRA was aware of; right?

11 **A That is correct. Yes.**

12 Q There may be shame sites that CRA is not
13 aware of; right?

14 MS. SIELING: Object to form.

15 **A Very low likelihood. But could it be a**
16 **possibility? Sure.**

17 Q (By Ms. Kane) So as of July of 2023 when
18 you've submitted your declaration, it's possible
19 that there were existing shame sites that you and
20 your staff were not aware of; right?

21 MS. SIELING: Object to form.

22 **A From a major crime syndicate perspective,**
23 **we've captured -- we've monitored and captured, I**
24 **would say, the vast majority of shame sites that**
25 **are out there.**

1 Q (By Ms. Kane) You say the vast majority,
2 but you can't guarantee that you've captured all
3 of the shame sites that existed as of July 2023 in
4 Exhibit C to your declaration, can you?

5 MS. SIELING: Object to form.

6 A No, I cannot.

7 Q (By Ms. Kane) And that's, again, because
8 the Dark Web is so large in scope; correct?

9 MS. SIELING: Object to form.

10 A That -- that is correct.

11 Q (By Ms. Kane) And you rely on research
12 and work that you do to identify these shame
13 sites; right?

14 A Yes.

15 Q You mentioned that these shame sites can
16 be removed from the Dark Web --

17 A Mm-hmm.

18 Q -- and change links; right?

19 A Yes.

20 Q So do you know if the -- if any of these
21 shame sites that are listed in Exhibit C to your
22 declaration exists but are at different links now?

23 A Most likely, yes. I'd have to go back
24 through this entire onion link, see if they
25 resolute or not. And if they have an updated

1 back on.

2 MS. KANE: Let's go off the record for a
3 moment.

4 VIDEOGRAPHER: Off the record at 11:17 AM.

5 (Off the record.)

6 VIDEOGRAPHER: Going on the record
7 11:18 AM.

8 Q (By Ms. Kane) Mr. Hardin, with respect to
9 the shame sites you have listed in Exhibit C to
10 your declaration, I understand you've stated that
11 criminals will use these sites to post the data of
12 individuals or companies that do not pay ransom;
13 right?

14 A That is correct. Yes.

15 Q And the purpose is to shame those
16 individuals for not paying ransom; right?

17 MS. SIELING: Object to form.

18 A Yes.

19 Q (By Ms. Kane) Are these forums, in your
20 experience, used for any other purpose?

21 A No. It's -- it's mostly in the aspect to
22 demonstrate if you choose not to pay or kind of
23 what we call "play their game," then they will
24 victimize you in this way, in other ways that they
25 have as well.

1 Q So these forums that are listed in
2 Exhibit C to your declaration, they're only used
3 to shame individuals who have not paid a ransom?

4 A Yes. That and post the information
5 associated with the victim organization.

6 Q If an organization had paid a ransom,
7 then, you would not expect that organization's
8 data to show up on a shame site; right?

9 A That is correct.

10 Q And you mentioned Exhibit B to your
11 declaration?

12 A Yes.

13 Q You stated that Exhibit B reflects
14 marketplaces; is that correct?

15 A That -- that's correct.

16 Q So these marketplaces are different than
17 shame sites that are in Exhibit C; is that right?

18 A That is correct. Yes.

19 Q How are they different?

20 A So in Exhibit C, that information that's
21 out there is related to that particular ecrime
22 group. Typically, they don't sell data out there.
23 They post the data, and then individuals can
24 download it.

25 Now, there are some ecrime groups that are

1 don't sell that data there. Out here, like, for
2 example, if I went out to the [REDACTED] market, on
3 Number 27, I could find a seller out there that
4 could have VPN credentials. And then once I buy
5 those credentials and validate them, then I could
6 launch an attack. So we have seen in our research
7 and, basically, ecrime forums will use
8 marketplaces to buy certain information in order
9 to attack victims.

10 Q So these marketplaces that are in
11 Exhibit B, these are some of the websites that
12 threat actors or criminals would use to buy and
13 sell information --

14 A Yes.

15 Q -- that's exposed from data breaches, for
16 example; right?

17 MS. SIELING: Object -- object to form.

18 A Yes. Yes, they can.

19 Q (By Ms. Kane) And you mentioned that
20 there are an unlimited number of marketplaces on
21 the Dark Web?

22 A Mm-hmm. Yep.

23 Q Here you only have listed [REDACTED], is that
24 right, or [REDACTED]?

25 A Sorry. Hold on. [REDACTED] Yes.

1 Q How did you identify these [REDACTED]?

2 A Through our research that we do and
3 understanding the proliferation of criminal
4 networks and how they buy and sell goods. What
5 are the most popular forums that out there --

6 Q Mm-hmm.

7 A -- and where is the kind of what we call
8 the trust economy at?

9 Q Mm-hmm.

10 A Again, remember, criminals rip off
11 criminals on a daily basis.

12 Q Mm-hmm.

13 A So these types of forums that are set up
14 are in the aspect of, now, I have someone that has
15 goods for sale. Where -- which marketplace do I
16 trust in order to make a sell?

17 Q Mm-hmm.

18 A It's all financial aspects.

19 Q These [REDACTED] forums that you have listed on
20 Exhibit B, those are only a fraction of the forums
21 that exist on the Dark Web --

22 MS. SIELING: Object to form.

23 Q (By Ms. Kane) -- is that right?

24 A That's correct. Yes.

25 Q The links for these forums on Exhibit B,

1 are they variable? Do they change? Can they be
2 removed? Replaced?

3 MS. SIELING: Object to form.

4 A Yes, they can. Marketplaces come and go.
5 Earlier, I talked about Monopoly Market and the
6 FBI taking them down. So once different forums
7 see law enforcement rating, they have to make sure
8 that their site is kind of what we call
9 "bulletproof."

10 Q Mm-hmm.

11 A And then the other thing is if they have
12 any inclination that they think they're going to
13 get taken down, they'll move that marketplace to
14 another server so then in turn that the
15 marketplace can be up and going.

16 Q This list of forums on Exhibit B to your
17 declaration, this is a list of forums that CRA had
18 access to as of the time you submitted your
19 declaration in July of 2023; is that right?

20 A That is correct. Yes.

21 Q Since you submitted your declaration in
22 July of 2023, have you updated this list?

23 A Yes.

24 Q Does CRA have access to more forums and
25 marketplaces than it -- now than it did in July of

1 2023?

2 **A Most likely, yes, but I'd have to go back**
3 **and reconcile to see what our updated lists are.**

4 Q Is it your understanding that any of these
5 marketplaces have been take- -- that are listed in
6 Exhibit B have been taken down or removed since
7 July of 2023?

8 **A I would have to go and reconcile the list**
9 **to see what's happened.**

10 Q Since you've submitted your declaration in
11 July of 2023, you have not gone back through each
12 of these forums in Exhibit B to see if John Scott
13 Smith's information was on any of these forums;
14 have you?

15 **A No.**

16 Q And since you submitted your declaration
17 in July of 2023, you have not gone back through
18 the list -- in Exhibit B, you haven't gone back
19 through those forums to identify whether or not
20 Flagstar's data is in any of those forums; right?

21 **A That is correct. Yes.**

22 Q You have not gone through any new or
23 additional forums to see if Flagstar's data is
24 listed on those forums since you've submitted your
25 declaration in July of 2023?

1 **A That is correct. Yes.**

2 Q Can you explain -- well, let me ask you
3 this. As part of your work for CRA, do you keep
4 these lists that are in Exhibit B and Exhibit C as
5 a matter of course that you consult in your work
6 for various matters?

7 **A Yes.**

8 Q Who is responsible for updating these
9 lists?

10 **A Multiple people.**

11 Q Is Matt Ahrens one of them?

12 **A Yes.**

13 Q Is Jesse Burke?

14 **A Yes.**

15 Q Are you responsible for updating them as
16 well?

17 **A Yes.**

18 Q How often would you say these lists in
19 Exhibits B and C are updated?

20 **A Probably once we get new information. For**
21 **example, [REDACTED] just came online,**
22 **so that's a new crime group that's out there. So**
23 **I've updated our list of ecrime forums. So new**
24 **groups comes up. If a group comes down, we market**
25 **there. If it changes an onion link, we update it**

1 called a listing of information that they have
2 taken.

3 And if you remember, back in school, the
4 old Venn diagram, we take circle A, which is our
5 forensics, circle B, which is like threat actor
6 information, and mirror those two together and,
7 hopefully, that they will align. So when I talk
8 about quantify the risk of exposure, that's what
9 we're talking about there.

10 Q You were not asked to perform that type of
11 work in this case; is that right?

12 A No, I was not.

13 Q In performing your work for this case,
14 were you asked to make any assumptions about the
15 facts or the evidence?

16 A No.

17 Q Can you explain what opinions you are
18 offering in this case?

19 A [REDACTED]

[REDACTED]

[REDACTED]

22 Q Please explain that opinion.

23 [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] So that's

11 an opinion that we're forming.

12 Q Are you offering any other opinions in
13 this matter?

14 A Our other opinion, I guess that we're
15 offering, is that the information associated with
16 Flagstar was not posted out on any known shame
17 sites associated with this particular event.

18 Q Are you offering any other opinions in
19 this matter?

20 A I -- I don't believe so.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

1 Q [REDACTED] ?

2 A Yes.

3 [REDACTED]

5 A Mm-hmm.

6 Q Were you asked to render an opinion about
7 the correlation between those two cyber groups?

8 A No. We -- we provided that based off our
9 research that we've performed.

10 Q Why did you provide that opinion?

11 A Because it provides context more than
12 anything. The way crime forums work, sometimes
13 you have affiliates or other crime groups that
14 moderate certain forums. So if you can understand
15 the psyche of -- of your adversary, that allows
16 you to understand are they following kind of what
17 we call the pirates code that's out there?

18 Q What do you mean by "the pirates code"?

19 A So the pirates code is when you make a
20 ransom payment, will the obligations be fulfilled?
21 For example, will they provide a decryption key?
22 Will they destroy the information that is in their
23 possession? Will they give you a security report?
24 Will they not list you on their shame site? Will
25 they not attack you again? So depending on what



LEXITAS™

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] When did you perform those

12 engagements if you can recall?

13 A I'd have to go back and see all the
14 different dates.

15 Q Do you think it was -- each of those
16 engagements was within the last five years?

17 A Oh, yes. Yes.

18 Q Within the last year?

19 A This is 2023 right now; right? Within the
20 last year? I'd have to go back and take a look,
21 potentially.

22 Q Within the past two years probably?

23 A Yes. Yes. Definitely within the last
24 two.

25 Q So each of the engagements that you've

1 information on shame sites; is that right?

2 **A That is correct.**

3 Q Okay. Can you explain to me for each of
4 those matters on what the general circumstances
5 were of the negotiations with the threat actor and
6 the ransom payment?

7 MS. SIELING: Object to form.

8 Q (By Ms. Kane) Let me rephrase.

9 **A Okay.**

10 Q So you're stating that you recall handling
11 a number of matters, including Shao, and you're
12 relying on your previous experience with Shao as a
13 basis for your opinion in this case; is that
14 right?

15 **A I think what I'm doing is related to that**
16 **but also all ransom cases that I have performed.**

17 Q Sure. But specific to Shao, are -- you
18 mentioned that the identity of the threat actor is
19 relevant because it, you know, helps provide color
20 to whether or not the threat actor will follow the
21 pirates code; is that right?

22 **A That -- that -- yes.**

23 Q And in your experience with Shao
24 specifically, you believe that the matters that
25 you've worked on have indicated that Shao follows

1 the pirates code; is that right?

2 **A Yes. I would say that's correct.**

3 Q Okay. But can you give me any specifics
4 of what those matters were?

5 **A I'd have to go back and look at the cases
6 and then refresh myself on them.**

7 Q So as you sit here today, you cannot
8 provide us the details of your experience with
9 Shao; is that right?

10 MS. SIELING: Object to form.

11 **A I would say with Shao specifically, I'd
12 have to go back and look at my client files to see
13 exactly what happened.**

14 Q (By Ms. Kane) You've handled cases
15 involving ransomware in which Shao has not been
16 the threat actor; right?

17 **A That is correct. Yes.**

18 Q So in your experience negotiating
19 ransomware cases, are there threat actors or
20 threat actor groups that don't follow the pirates
21 code?

22 **A Not that I'm aware of.**

23 Q So in the ransomware cases that you've
24 negotiated, would you say that every ransomware
25 group that -- well, let me rephrase. You've

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

20 Q Okay. So --

21 A And we did not find anything associated
22 with Flagstar.

[REDACTED]

[REDACTED]

[REDACTED].

A horizontal bar chart consisting of 20 rows of black bars. The bars are arranged in a single column, with the longest bar in the 7th row and the shortest in the 4th row. The bars represent a distribution of data, with the 7th row having the maximum value and the 4th row having the minimum value.

Row	Relative Length (Estimated)
1	95
2	90
3	95
4	10
5	60
6	95
7	100
8	95
9	25
10	98
11	65
12	30
13	25
14	30
15	75
16	60
17	95
18	98
19	95
20	40
21	85
22	100
23	80
24	95

A horizontal bar chart consisting of 20 rows. Each row contains a single black bar. The lengths of the bars vary, representing a distribution of data. The bars are arranged in a single column, with each bar's length corresponding to a value on an implicit scale. The distribution shows a range of values, with some bars being significantly longer than others, indicating a non-uniform distribution.

A horizontal bar chart consisting of 20 rows of black bars. The bars are arranged in a single column, with the longest bars in the middle and the shortest at the top and bottom. The bars represent a distribution of data, with the longest bars in the middle and the shortest at the top and bottom.

24 Q Do you have a list of these search terms
25 that you used or your staff used to search these

1 marketplaces?

2 **A I'd have to go back and look.**

3 Q Is that something -- is -- a list of the
4 various search terms you used across these
5 marketplaces, is that something that you would've
6 kept in the normal course of your business?

7 **A It depends.**

8 Q Okay. Do you have any idea if you kept
9 that type of list in this case?

10 **A I don't recall.**

11 Q Did you direct your employees, Mr. Burke
12 or Mr. -- your partner, Mr. Ahrens, did you direct
13 them to keep a list of the searches that they
14 performed on these marketplace search engines?

15 **A Keep a list of the searches. Do you mean**
16 **the -- what they found?**

17 Q The search terms used.

18 **A Oh, the terms? I don't recall.**

19 Q Did you provide any direction to Mr. Burke
20 or Mr. Ahrens regarding what search terms they
21 should use across these search engines on the
22 marketplace?

23 **A No. Both of them are skilled operators.**
24 **So when we have a task associated with us, you**
25 **know, it's up to them to determine exactly how**

1 they want to hunt and find information.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

12 Q How would you use the result of a search
13 term?

14 A It's pretty expansive; isn't it?

15 Q Right. How --

16 A Yeah.

17 Q Yeah. Can you explain to me how you
18 would've used that search term to identify whether
19 or not any Flagstar data was on a marketplace?

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

A horizontal bar chart consisting of 20 rows. Each row contains a single black bar of varying length. The bars are arranged in a single column, with the longest bar in the 5th row and the shortest in the 11th row. The lengths of the bars vary significantly, with some being nearly full-width and others being very short.

A horizontal bar chart consisting of 20 rows. Each row contains a single black bar of varying length. The bars are arranged in a single column, with each bar's length corresponding to a value on an implicit scale. The lengths of the bars vary significantly, with some being very long and others being very short, creating a distribution of data points.

A horizontal bar chart consisting of 20 rows. Each row contains a single black bar of varying length, all starting from a common vertical line on the left. The bars represent a sequence of data points. The lengths vary significantly, with some bars being very long (nearly spanning the width of the image) and others being very short (less than a quarter of the width). The bars are arranged in a single column, with each bar starting from a common vertical line on the left.

[REDACTED]

14 Q Can you tell us which marketplaces have
15 that -- have the ability to engage in that way
16 or -- and what marketplaces are just forums that
17 are set up?

18 A Do you want me to go through the whole
19 list? It's a long process.

20 Q Well, let's turn to Exhibit B for a second
21 of your declaration.

22 A Sure.

23 Q So if I'm understanding correctly, you're
24 sort of making a distinction between two different
25 types of marketplaces. One is a place where

1 either passing information along or they're trying
2 to capitalize on the information and try to sell
3 the data.

4 Q So some marketplaces are more like Amazon
5 where it's people interested in selling or
6 purchasing the data go on to the forum and
7 purchase it, sell it, without much engagement; is
8 that right?

9 MS. SIELING: Object to form.

10 A That -- that -- that's correct. Yes.

11 Q (By Ms. Kane) And then some of these
12 Exhibit B marketplaces are more like eBay where
13 you can negotiate or discuss pricing --

14 A Yes.

15 Q -- or various assets of the deal with the
16 threat actor; is that right?

17 A That's correct.

18 Q Okay. For the -- for the marketplaces
19 that are more like Amazon --

20 A Mm-hmm.

21 Q -- for those marketplaces, when you were
22 searching for Flagstar's data, would you just
23 search -- use the search engine that was available
24 on that marketplace to identify whether or not
25 Flagstar's data was available?

1 A If -- if available, yes. If not, then
2 it's going through forums and things of that
3 nature that are out there to determine, like,
4 who's trying to move what where, what's the
5 history of that person that's there.

6 Q Did CRA keep any sort of record of how you
7 and your staff conducted this analysis of the
8 Exhibit B marketplaces?

9 A When you say record, help me out. What is
10 that?

11 Q Is there any document or material that we
12 could consult to see how you analyzed these
13 various marketplaces to identify whether or not
14 Flagstar's data was actually present on those
15 marketplaces?

16 A No, there's no written documentation or
17 things of that nature.

18 Q Turning back to your declaration, if you
19 would, turn to Page 6.

20 A Sure.

21 Q Wait. Turn to Page 7.

22 A Okay.

23 Q So Paragraph 24 --

24 A Mm-hmm.

25 Q -- states that CRA searched for Flagstar

1 Q Because Flagstar paid a ransom, you would
2 not expect for Flagstar's data to be posted on a
3 shame site; right?

4 MS. SIELING: Object to form.

5 A That is correct. Yes. According to the
6 pirates code and reading the communications
7 associated with -- that I was provided and in
8 addition doing all of your searching, we did not
9 see that information out there, but we did find it
10 associated with own Clop. And it's my
11 understanding that Flagstar was part of the
12 Accellion breach that occurred along with numerous
13 other victims that Clop posted up.

14 Q Your analysis in this case regarding
15 whether Flagstar's data was located on the Dark
16 Web --

17 A Mm-hmm.

18 Q -- was limited to October 28th, 2022, to
19 November 14th, 2022; is that right?

20 MS. SIELING: Object to form.

21 A That's correct. That's -- that's where we
22 searched for the information during that time
23 window.

24 Q (By Ms. Kane) CRA only searched for
25 whether or not Flagstar's data was available on

1 these █████ marketplaces between October 28th, 2022,
2 and November 14th, 2022; right?

3 MS. SIELING: Object to form.

4 **A That is correct. Yes.**

5 Q (By Ms. Kane) So if data related to the
6 data breach was posted and then removed prior to
7 October 28th, 2022, you would not have found it;
8 is that right?

9 MS. SIELING: Object to form.

10 **A If it was posted and -- clarify your**
11 **question, please.**

12 Q (By Ms. Kane) Sure. If a threat actor
13 had posted data related to the data breach prior
14 to October 20th, '22, and removed it before
15 October 28th, 2022, you would not have found that
16 data in your search?

17 MS. SIELING: Objection. Hypothetical.
18 Calls for speculation.

19 Q (By Ms. Kane) You can answer.

20 **THE WITNESS: Do I answer?**

21 MS. SIELING: You can answer --

22 **THE WITNESS: Oh.**

23 MS. SIELING: -- if you can.

24 **A Okay. Sorry. Can you ask it again?**

25 Q (By Ms. Kane) If a threat actor had

1 speculation. Asked and answered.

2 A Again, I -- I just have to clarify it.

3 The way that you're asking the question is if the
4 data had been posted. My answer is the data would
5 not have been posted because a ransom had been
6 paid.

7 Hypothetically, if a ransom had not been
8 paid and the threat actor did post the data and
9 subsequently removed that information, then, yes,
10 I would not have been able to find anything
11 because our searches would've been through
12 October 28th to November 14th.

13 Q Your searches would only find data that
14 was available on the Dark Web on those [REDACTED]
15 marketplaces that was available between
16 October 28th, 2022, and November 14th, 2022?

17 MS. SIELING: Object to form.

18 Misstates --

19 A That -- that is our search period of where
20 we looked for information, yes.

21 Q (By Ms. Kane) So if data was posted after
22 November 14th, 2022, to any of those marketplaces,
23 your analysis would not have included that data;
24 right?

25 MS. SIELING: Object to form. Calls for

1 speculation.

2 **A That is correct because we have not**
3 **searched for anything since that date.**

4 Q (By Ms. Kane) And your search across the
5 [REDACTED] shame sites was limited to October 28th, 20- --
6 2022, to November 14th, 2022; is that right?

7 **A That is our search period, yes.**

8 Q So if any data was posted after
9 November 14th, 2022, to those shame sites, your
10 analysis would not have included or considered
11 that information; is that right?

12 MS. SIELING: Object to form.

13 **A That -- that's correct. Yes.**

14 Q (By Ms. Kane) And if any information had
15 been posted to those shame sites before
16 October 28th, 2022, and then removed, your
17 analysis would not have captured that information;
18 is that right?

19 MS. SIELING: Object to form. What do you
20 mean by information?

21 Q (By Ms. Kane) Let me rephrase. If data
22 had been posted on shame sites related to the
23 Flagstar data breach before October 28th, 2022,
24 and then removed before October 28th, 2022, your
25 analysis would not have picked up if that data was

1 your opinion that generally speaking, the payment
2 of a ransom guarantees that a -- that the stolen
3 data will not be posted on the Dark Web?

4 MS. SIELING: Object to form.

5 **A In my opinion, based off all the cases**
6 **I've worked on, when payment has been made,**
7 **information has not been leaked.**

8 Q (By Ms. Kane) Are you familiar with the
9 joint Cybersecurity & Infrastructure Security
10 Agency?

11 **A No, I am not.**

12 Q You're not familiar with that group?

13 **A No. Would you like to refresh me?**

14 Q I'm going to hand you what I will mark as
15 Exhibit 8. Go ahead take a look at that.

16 **A Okay.**

17 Q I don't need you to review that, and you
18 can take your time, but I'm going to be asking you
19 about one specific piece of that. Just take a
20 look at it generally.

21 **A Sure. Okay.**

22 Q So this is what's called -- on the front
23 page, it says it's a Stop Ransomware Guide; is
24 that right?

25 **A Yes.**

1 Q And it --

2 A That's what it says on the document.

3 Q -- it looks like it was published

4 October 2023 --

5 MS. SIELING: Object to form.

6 Q (By Ms. Kane) -- is that right?

7 A Yes.

8 Q Have you ever seen this document before?

9 A First time.

10 Q Okay. If you go to Page 3 of the
11 document --

12 A Mm-hmm.

13 Q -- if you go to the bottom of the page,
14 the last paragraph that starts with "These
15 ransomware and data extortion"; do you see that?

16 A Where again?

17 Q The bottom of the page of the last
18 paragraph says, "These ransomware and data
19 extortion prevention and response best practices."
20 Do you see that paragraph?

21 A Yes, I do.

22 Q Okay.

23 A Yeah.

24 Q It goes on to say "These ransomware and
25 data extortion prevention and response best

1 practices and recommendations are based on
2 operational insights from CISA, MS-ICAC [sic] --

3 **A Mm-hmm.**

4 Q -- the National Security Agency (NSA), and
5 the Federal Bureau of Investigation (FBI),
6 hereafter referred to as the authoring
7 organizations." Did I read that correctly?

8 **A Yes, you did.**

9 Q Okay. So do you have an understanding of
10 what the CISA is?

11 **A Well, there's a bunch of different**
12 **definitions of what CISA is. But according to**
13 **your document, it's the joint Cybersecurity &**
14 **Infrastructure Security Agency.**

15 Q Are you familiar with that agency?

16 **A I don't believe so.**

17 Q Are you familiar with the NSA?

18 **A Yes.**

19 Q Are you familiar with the FBI?

20 **A Yes.**

21 Q Are those organizations that, from your
22 understanding, have knowledge and provide guidance
23 on how to respond to ransomware and data extortion
24 events?

25 MS. SIELING: Object to form.

1 **A Depending on the victim, yes.**

2 Q (By Ms. Kane) And does this appear -- I
3 mean, this appears to you to be some sort of guide
4 authored by those agencies regarding ransomware
5 and data extortion prevention and response best
6 practices and recommendations; is that right?

7 MS. SIELING: Object to form.

8 **A That's what the document says. I can't --**
9 **I have -- haven't read it, so I can't give you an**
10 **opinion on it.**

11 Q (By Ms. Kane) Now, I want to turn on this
12 to Page 21.

13 **A Okay.**

14 Q There's a box on that page starting with
15 "The authoring organizations"; right?

16 **A Yes.**

17 Q So if you sort of cross-check that back
18 with the Page 3 we were just on --

19 **A Okay.**

20 Q -- it defines the authoring organizations
21 as the CS- -- CISA, MS-ISAC, NSA, and FBI.

22 **A Mm-hmm.**

23 Q Do you recall that?

24 **A Yes.**

25 Q This box on Page 21 of Exhibit 8 says,

1 "The authoring organizations do not recommend
2 paying ransom." Did I read that correctly?

3 **A That is correct.**

4 Q It says, "Paying ransom will not ensure
5 your data is decrypted, that your systems or data
6 will no longer be compromised, or that your data
7 will not be leaked." Did I read that correctly?

8 **A Yes, you did.**

9 Q Do you disagree with this guidance?

10 MS. SIELING: Object to form.

11 **A It's not that I disagree with that**
12 **guidance. It's that the problem with that**
13 **guidance is it's a business decision. Law**
14 **enforcement will come out and say they don't want**
15 **to do it because you're enabling this ecosystem.**
16 **The business has to make a decision if they're**
17 **going to move forward with a payment.**

18 Q (By Ms. Kane) Mr. Hardin, do you agree
19 with the statement made in this ransomware guide
20 that paying ransom will not ensure your data is
21 decrypted?

22 MS. SIELING: Object to form.

23 Q (By Ms. Kane) Yes or no?

24 **A Paying ransom will not ensure your data is**
25 **decrypted. Well, I disagree with that on the**

1 basis of before any ransom is payment, normally,
2 you will test to make sure that the keys will
3 work.

4 Q So, Mr. Hardin, you disagree with that
5 statement?

6 A Paying ransom will not ensure your data is
7 decrypted? Yes, I disagree with that statement.

8 Q Do you agree with the statement that
9 paying ransom will not ensure that your systems or
10 data will no longer be compromised?

11 MS. SIELING: Object to form.

12 A I disagree with that statement as well.

13 Q (By Ms. Kane) And you also disagree with
14 the statement that paying a ransom will not ensure
15 that your data will not be leaked?

16 A Based off of that statement and my
17 experience, yes, I disagree with it.

18 Q So you're offering the opinion in today's
19 case that the ransom payment ensured that the data
20 would not be posted on the Dark Web --

21 MS. SIELING: Objection.

22 Q (By Ms. Kane) -- is that right?

23 A In the cases that I have handled and the
24 payments that I -- have been made, the data of my
25 clients has not been leaked out on the Dark Web.

1 and the negotiator; right?

2 **A Correct.**

3 Q You did not -- you were not a part of the
4 negotiation with the threat actor; right?

5 **A No, I did not handle this negotiation.**

6 Q You don't have any personal knowledge
7 of -- other than the documents that you reviewed,
8 you don't have any personal knowledge of the
9 negotiations with the threat actor in this case;
10 right?

11 **A No, I do not.**

12 Q Okay. The only documents you've seen
13 related to the terms of the agreement are
14 documents that were provided to you by Flagstar's
15 counsel; is that right?

16 **A That is correct.**

17 Q Now, these terms of the agreement that you
18 listed in Paragraph 14, they include, like we've
19 discussed, access provided to Flagstar to delete
20 the data; right?

21 **A Yes.**

22 Q But they also -- these terms also include
23 other things too; right?

24 **A Yes.**

25 Q They include a promise by the threat actor

1 Q (By Ms. Kane) Okay. Well, let me ask you
2 this. Well, you say "most likely." What do you
3 mean by that?

4 A Well, it's most likely.

5 Q I mean, couldn't the threat actor take the
6 data and just sell it on the Dark Web and make
7 money?

8 MS. SIELING: Object to form.
9 Hypothetical.

10 A What forum would he sell it on?

11 Q (By Ms. Kane) You tell -- any forum. You
12 tell me.

13 MS. SIELING: Object to form.

14 A So in an -- in an ecosystem perspective,
15 again, brand is everything.

16 Q (By Ms. Kane) Well, let me ask you this.
17 Is it possible for the threat actor to sell data
18 anonymously?

19 MS. SIELING: Object to form.

20 A Can a threat actor sell data anonymously?
21 Of course, they can. They -- they can set up a
22 various different handle, and from that
23 perspective, they can advertise information that
24 they have for sale.

25 Q (By Ms. Kane) So a threat actor could

1 take stolen data, sell it under a different alias;
2 right?

3 MS. SIELING: Object to form.
4 Hypothetical.

5 **A In a theoretical world, yes, that could**
6 **occur.**

7 Q (By Ms. Kane) They could sell it under a
8 different alias without risking their reputation?

9 MS. SIELING: Object to form.
10 Hypothetical.

11 **A Depending on the forum that they're in,**
12 **likely not.**

13 Q (By Ms. Kane) So in a circumstance, okay,
14 that a threat actor is paid a ransom for stolen
15 data but hold on to that data or wants to try to
16 make more money off of that data --

17 **A Okay.**

18 Q -- okay?

19 **A Yeah.**

20 Q They could take that stolen data and sell
21 it in pieces on the Dark Web; right?

22 MS. SIELING: Object to form.

23 **A Depending on what the data is, they could,**
24 **but that -- all that takes time. If you've taken**
25 **two terabytes of information, you have to then**

1 decipher what data you have. It could be
2 structured data, unstructured data, images, PDFs.
3 The list goes on and on. And then the question's
4 going to be if you have a buyer out there, what
5 are they buying?

6 Q (By Ms. Kane) So let's focus on the type
7 of data that was at issue in this case. Okay. Do
8 you have an understanding of what type of data was
9 stolen from Flagstar in this data -- in this cyber
10 incident?

11 A I do not.

12 Q Are social security numbers a valuable
13 commodity on the Dark -- on the Dark Web?

14 MS. SIELING: Object to form.

15 A No.

16 Q (By Ms. Kane) Your opinion is that social
17 security numbers have no value on the Dark Web?

18 MS. SIELING: Object to form. That's not
19 what he said.

20 A Social security numbers can sell anywhere
21 between 10 cents to \$3 on the Dark Web depending
22 on the forum that you're on. In addition to that,
23 depending on the reams of SSNs that you buy, it
24 can also reduce the price.

25 Q Okay. And what's your --

1 time that you've -- well, in 2021, late 2021,
2 early 2022, are you aware what -- of what
3 marketplaces Shao operated on, if any?

4 **A Yes.**

5 Q What marketplaces were those?

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

10 Q Do you know if during the time of the data
11 breach Shao was active on marketplaces that are
12 not included in the list that you gave in
13 Exhibit B?

14 **A They potentially could have,**
15 **hypothetically. Yes.**

16 Q And in your analysis in this case, you
17 only checked the marketplaces that are listed in
18 Exhibit B; is that right?

19 MS. SIELING: Object to form.

20 **A Those are the marketplaces that we**
21 **checked.**

22 Q (By Ms. Kane) [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

16 MS. SIELING: Object to form.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

24 Q You, again, don't know the individual
25 actors that made up that group; right?

1 **A No, I do not.**

2 Q So those actors could've reorganized into
3 different grounds; right?

4 MS. SIELING: Objection. Hypothetical.

5 **A When you say "different groups," are you**
6 **talking about going to different crime syndicates?**

7 Q (By Ms. Kane) They could have created a
8 different crime syndicate, gone to other crime
9 syndicates. You just don't know; is that right?

10 MS. SIELING: Objection. Calls for
11 speculation.

12 **A That is correct. I do not know.**

13 Q (By Ms. Kane) You don't know if that
14 crime -- the Shao ransom group still exists in the
15 same form it did back in December of 2021; right?

16 MS. SIELING: Object to form.

17 **A No, I do not.**

18 Q (By Ms. Kane) You don't know what data
19 the Shao ransomware group had or had access to
20 when its onion site went down in November of 2022;
21 is that right?

22 MS. SIELING: Object to form.

23 **A I don't know what data or what things from**
24 **an operational perspective Shao has. What I --**
25 **what I do know is an agreement was consummated**

1 Q Oh, I see. Okay. So these affiliates of
2 Yanluowang, they were not a part of different
3 ransomware groups?

4 A Well, I think you have to understand how
5 the threat actor ecosystem works. So if you'll
6 give me a moment, I'll explain.

7 Q But before you do, and I appreciate the --
8 the -- the request to explain, and we will get to
9 that, but I wanted to clarify a few things before
10 that might help me here.

11 A Sure.

12 Q So your opinion -- or I guess I'll ask you
13 this. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

25 Q Is it based on anything else?

1 A No.

[REDACTED]

9 Q (By Ms. Kane) Can you explain that?

10 A Well, when you look at the pirates code
11 that's associated, are they going to follow the
12 pirates code that's out there? Do they have a
13 brand that they're trying to protect?

14 When you're negotiating with someone and
15 you can't see 'em face to face and through that
16 perspective you're just dealing with a
17 back-and-forth on either email or talks or
18 telegram or an encrypted chat channel, the
19 question is do I have the trust? Are they going
20 to abide by the terms that we are outlying? We're
21 paying a lot of money for them to abide by those
22 terms.

23 Q So here, the identity of Shao and the
24 identity of Yanluowang were relevant for you to
25 evaluate whether or not you thought that the

1 group?

2 **A That is correct.**

3 Q You don't have any understanding of where
4 any data that was held by Yanluowang before they
5 went inactive, any data that they held -- let me
6 rephrase. You don't know what the people making
7 up the Yanluowang ransom group did with any of
8 their data or resources after they expanded?

9 MS. SIELING: Object to the form.

10 **A I do not.**

11 Q (By Ms. Kane) [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

23 Q It's possible that they were also active
24 on marketplaces that are not listed in Exhibit B
25 to your declaration?

1 MS. SIELING: Object to form.

2	A It is possible.
---	-------------------

3 THE WITNESS: What was that?

4 MS. KANE: I think it's the wind.

5 MS. SIELING: The wind.

6	THE WITNESS: Okay.
---	--------------------

7	Q (By Ms. Kane)
---	-----------------

1 Q (By Ms. Kane) As you sit here today, you
2 believe that that's an assumption you're making
3 based off of materials and information provided to
4 you by counsel?

5 MS. SIELING: Object to form.

6 A I need to go back through my notes, and
7 then I can answer your question.

8 Q (By Ms. Kane) When you say your notes,
9 what are you referring to?

10 A Information that I have associated with
11 this particular matter.

12 Q Are you talking about notes that you
13 created yourself, that you prepared?

14 A This would be information that I have in
15 my file.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

23 Q (By Ms. Kane) Skipping over to Paragraph
24 13 of your declaration, the last sentence that
25 starts on Page 4. So "it is unclear if the

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

15 Q (By Ms. Kane) Let me ask it in a
16 different way because I think that was a bit
17 confusing.

18 A Okay.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

25 MS. SIELING: Object to form.

[REDACTED]

[REDACTED]

[REDACTED]

4 Q (By Ms. Kane) Do you know what that
5 control entailed?

6 A Control can mean lots of things.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

16 Q In your opinion today, is that -- well,
17 let me -- let's flip to Paragraph 27 of your
18 declaration --

19 A Sure.

20 Q -- on Page 8.

21 A Thank you. Okay.

22 Q Your declaration, Paragraph 27, states "I
23 opine that Shao kept to the agreement and did not
24 post, sell, or otherwise make available Flagstar's
25 data from the cyber incident"; is that correct?

1 **A That is correct. Yes.**

2 Q You do not opine that Yanluowang abided by
3 any terms of the agreement of Shao and did not
4 post, sell, or otherwise make available Flagstar's
5 data from the cyber incident; is that right?

6 MS. SIELING: Object to form.

7 **A Well, my adversary in this instance is**
8 **Shao, based off Exhibit 9, and the agreement and**
9 **the -- what I opine on is that, yes, they kept to**
10 **their agreement.**

11 Q (By Ms. Kane) So the answer to my
12 question is, yes, you are not rendering the
13 opinion today that Sh- -- that Yanluowang kept to
14 the agreement or the terms between Shao and
15 Flagstar and did not post, sell, or otherwise make
16 available Flagstar's data --

17 **A There is not agreement --**

18 Q -- excuse me. Let me finish my question,
19 please.

20 **A Sure.**

21 Q -- or otherwise make available Flagstar's
22 data from the cyber incident?

23 MS. SIELING: Object to form.

24 **A There's no agreement between Yanluo- --**
25 **Yanluowang -- sorry. I always -- that's a tongue**

1 twister -- and Flagstar. The agreement is between
2 Shao and Flagstar.

Bar Index	Approximate Length (%)
1	100
2	40
3	90
4	100
5	95
6	100
7	45
8	65
9	95
10	100
11	10
12	90
13	100
14	100
15	90
16	60
17	80
18	90
19	100
20	15
21	100
22	100
23	90

1 MS. SIELING: Object to form.

[REDACTED]

[REDACTED]

14 Q (By Ms. Kane) You mentioned a couple of
15 times some other threat actor communications that
16 you reviewed between the threat actor and Flagstar
17 in this case; that is right?

18 A Between the negotiator and the threat
19 actor, yes.

20 Q Besides the communications with the threat
21 actor and the negotiator and the ransom note in
22 Exhibit 9, did Flagstar's counsel provide you with
23 any other documents to review as background for
24 your analysis?

25 A No, they did not.

1 identified suspicious activity on its network
2 which it later identified to be a part of a
3 ransomware attack." Do you see that?

4 **A I do.**

5 Q Do you have any knowledge about the
6 factual basis for that statement?

7 **A No, I do not.**

8 Q You are not offering an opinion today as
9 to when the ransomware attack occurred; right?

10 **A I am not.**

11 Q You're not offering an opinion regarding
12 when data was stolen from Flagstar; right?

13 **A No, I am not.**

14 Q You're not offering an opinion as to what
15 data was stolen from Flagstar?

16 **A I am not, no.**

17 Q Your next sentence states "Flagstar
18 promptly initiated its incident response protocol
19 and took steps to address the incident," right,
20 "including partnering with Kroll to remediate and
21 investigate the situation." Do you see that?

22 **A I do.**

23 Q Okay. You are not offering any opinions
24 in this case regarding the adequacy of Flagstar's
25 data security practices; right?

1 **A I am not.**

2 Q You're not offering an opinion in this
3 case regarding the adequacy of Flagstar's response
4 to the data breach; is that right?

5 **A I am not.**

6 Q I'm going to go down to the second to last
7 bullet point. It says "Flagstar's security
8 vendors continue to monitor the Dark Web,
9 including the site associated with the Shao
10 ransomware group, and have identified no evidence
11 that the threat actors have released any Flagstar
12 data." Do you see that?

13 **A I do.**

14 Q Do you know who the security vendors are
15 that are mentioned in that statement?

16 **A I do not.**

17 Q Did you ask for that information?

18 **A I did not.**

19 Q Why not?

20 **A It's not relevant.**

21 Q It doesn't seem relevant to you whether or
22 not another security vendor or other security
23 vendors identified no evidence that the threat
24 actors released the data?

25 MS. SIELING: Object to form.

1 **A In this case, yes, I did.**

2 Q Did you review reports from the ransomware
3 negotiators in this case?

4 **A Well, the report to me would be the**
5 **communications between the threat actor and the**
6 **negotiator.**

7 Q Did you review reports prepared by any
8 other experts that was retained -- that were
9 retained by Flagstar in this case?

10 **A I did not.**

11 Q Bullet point three on this talking points
12 memo, Exhibit 10, states "Flagstar's systems have
13 since been secured, and all unauthorized access
14 has been revoked since December 2021, which Kroll
15 has independently verified." Do you see that?

16 **A I do.**

17 Q You're not offering an opinion today about
18 when Flagstar's systems were secured?

19 **A I am not.**

20 Q You did not -- you were not asked to
21 verify any of that information?

22 **A I was not.**

23 Q So besides this talking points memo and
24 the threat actor communications, were you provided
25 any other documents by Flagstar's counsel to

1 email?

2 A Well, I -- I have --

3 MS. SIELING: Object to form.

4 A I have no opinion on that. You asked me
5 to take a look at it. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

11 Q If the threat actor had not followed
12 through on the promise to tell Flagstar where the
13 back doors in the networks were -- are or what
14 allowed the threat actor to have access to
15 Flagstar's network, would that impact your
16 analysis?

17 MS. SIELING: Object to form.

18 A No, it would not.

19 Q (By Ms. Kane) And it wouldn't impact your
20 analysis because why?

21 A Because I was asked specifically to go out
22 to see if Flagstar information was located out on
23 the Dark Web after a payment had been made. That
24 was my objective. The number one objective from
25 my analysis was them demonstrating that that

1 information had been deleted.

2 Q Part of your analysis relies on the
3 trustworthiness or credibility of the threat actor
4 that's involved; is that right?

5 MS. SIELING: Object to form.

6 A Yes, it is.

7 Q (By Ms. Kane) And if -- whether or not a
8 threat actor follows through on a specific term
9 and an agreement, that impacts their credibility
10 or trustworthiness; right?

11 MS. SIELING: Object to form.

12 A Yes, it does.

13 Q (By Ms. Kane) So whether or not a threat
14 actor is trustworthy or credible, that's relevant
15 to your analysis; right?

16 MS. SIELING: Object to form.

17 A It is relevant, but as I stated in my
18 prior testimony, when you are negotiating with a
19 threat actor, you have to put a risk ranking on
20 the data points that you're going to receive from
21 them. Number one, do I need an decryption key?
22 Number two, data. How am I going to get it back?
23 In our situation here, we looked at the data only,
24 and we made a play for that. They logged in, we
25 made the payment they provided in Exhibit 11.

1 **A Some marketplaces are, yes.**

2 Q And some of the marketplaces on Exhibit B,
3 your declaration, are invite only; right?

4 **A Yes, they are.**

5 Q And so CRA has had to cultivate aliases to
6 acquire access to those marketplaces; right?

7 MS. SIELING: Object to form.

8 **A Yes, we have.**

9 Q (By Ms. Kane) There are marketplaces that
10 are not on your list in Exhibit B to your
11 declaration that are also invite only; right?

12 **A There can be. Yes.**

13 MS. SIELING: Object to -- object to form.

14 Q (By Ms. Kane) So there are marketplaces
15 not on Exhibit B that CRA currently doesn't have
16 access to; right?

17 MS. SIELING: Object to form.

18 **A That is correct, yes.**

19 Q (By Ms. Kane) Do you know how many
20 marketplaces that are invite only that CRA does
21 not have access to?

22 **A I do not.**

23 Q Would it be possible to quantify the
24 number?

25 **A It would not.**

1 Q Why is that?

2 A Because anybody can do a pop-up
3 marketplace at any time on the Dark Web. It
4 depends. Seller or buyer private forum. The
5 other thing is you've got to realize that law
6 enforcement's always scouring and looking for
7 these marketplaces. They want to take them down.
8 As I stated earlier in my testimony, with Monopoly
9 Market.

10 Q So marketplaces are constantly changing?

11 A They are.

12 MS. SIELING: Object to form.

13 A Yes.

14 Q (By Ms. Kane) Including what marketplaces
15 exist that are invite only, right, they constantly
16 change?

17 A That is correct. Yes.

18 Q Marketplaces could be put up and taken
19 down on the same day?

20 MS. SIELING: Object to form.

21 A Hypothetically, yes.

22 Q (By Ms. Kane) Put down and taken -- put
23 up and taken down in the same week?

24 MS. SIELING: Object to form.

25 A I -- I would say if someone is going to

1 Q Give me one second. In this email
2 Ms. Sieling lists a number of individuals. Do you
3 see that?

4 A Yes.

5 Q Okay. She lists names for -- let's see --
6 Ms. Saucedo, Mr. Angus, Mr. Smith, and
7 Ms. Robbins; is that right?

8 A Saucedo, Angus, Smith, Robbins. Yes.

9 Q Okay. These are the only individuals that
10 you were asked to perform the person of interest
11 analysis for; is that correct?

12 A That is -- yes. That is correct.

13 Q And John Scott -- John Scott Smith is the
14 only person from this group who was included in
15 your declaration; is that right?

16 A That is correct. Yes.

17 Q You were not asked to complete your person
18 of interest analysis for any of the other named
19 plaintiffs in this case; correct?

20 MS. SIELING: Object to form.

21 A No. I was just asked to do the four that
22 are here initially.

23 THE WITNESS: Sorry. I'm going to drink
24 that water pitcher down.

25 Q (By Ms. Kane) I'm marking as Exhibit

1 in your analysis for this case?

2 **A Yes.**

3 Q When did you consult that resource?

4 **A During the time period that I was looking**
5 **on the Dark Web.**

6 Q Why did you consult that resource?

7 **A That's one of many resources that we take**
8 **a look at.**

9 Q Did you go to the Shao links site
10 directly?

11 **A No, I did not.**

12 Q Why not?

13 **A Because the site was down.**

14 Q So when you went to search the Shao links
15 site, it actually wasn't accessible, right,
16 directly?

17 **A That is -- that is correct.**

18 Q So you had to instead go through a -- a
19 different resource to try to see what was on Shao
20 links before it became inaccessible; is that
21 right?

22 **A That is correct. Yes.**

23 Q So could you -- I know we discussed this a
24 little bit, but could you describe to me exactly
25 what that resource is that you went to to see what

1 **A No.**

2 **Q** If you could, turn to Exhibit 13 in front
3 of you.

4 **A Yes.**

5 **Q** If you could, turn to Page 2 out of 8.

6 **A Sure.**

7 **Q** The last two entries on that page. The
8 first one's from Tuesday, December 28th at 2020 --
9 or Tuesday, December 28th, 2021, at 9:10 AM from
10 Flagstar Bank to the threat actor; right?

11 **A Yes.**

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

17 **Q** Do you see that? Okay.

18 **A Mm-hmm.**

19 **Q** There are other things that are said in
20 that as well. The response from the threat actor
21 is on Tuesday, December 28th, at 12:07 PM; right?

22 **A Yes.**

[REDACTED]

[REDACTED]

[REDACTED]

A horizontal bar chart consisting of 20 black bars of varying lengths. The bars are arranged in a single column, with the longest bar in the center and the shortest bars at the top and bottom. The bars represent a distribution of data, with the longest bar in the center and the shortest bars at the top and bottom.

1 Q So the threat actor in this case is under
2 the impression from this communication that they
3 could sell the data anonymously and risk nothing;
4 is that right?

5 MS. SIELING: Object to form.

6 A Yeah, I guess.

7 Q (By Ms. Kane) You don't have any reason
8 to dispute that that's -- that's true?

9 MS. SIELING: Object to form.

10 A No. They can go out and do whatever they
11 want with the data.

12 Q (By Ms. Kane) Mm-hmm. Do You recall in
13 reviewing the threat actor communications that
14 there was a gap in time from when the ransom was
15 paid to when the data that was stolen was accessed
16 by Flagstar?

17 A I'd have to read through the communication
18 to see if there was such a gap. I -- I can't
19 answer that question.

20 Q If you could go to --

21 A One -- one thing I would like to say on
22 that statement that you said "remained completely
23 anonymous and risk nothing," that's more of a
24 proffered statement that threat actors do to get
25 you psychologically thinking they can do things.